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# Sustainable Development Challenges and Issues 

Dr. Savita<br>Assistant professor of Economics<br>Tika Ram Girls College, Sonipat

## Abstract

The concept of sustainable development has undergone various developmental phases since its introduction. The historical development of the concept saw participation of various organizations and institutions, which nowadays work intensely on the implementation of its principles and objectives. The concept has experienced different critiques and interpretations over the time while being accepted in different areas of human activity, and the definition of sustainable development has become one of the most cited definitions in the literature. In its development, the concept has been adapting to the contemporary requirements of a complex global environment, but the underlying principles and goals, as well as the problems of their implementation, remained almost unchanged. Still, some goals have been updated, and the new goals were set. These goals are united in the framework of the Millennium Development Goals 2015 which outline the challenges that humanity has to fight not only to achieve sustainable development but to survive on Earth as well. Several challenges threaten progress towards sustainable development goals. The spike in food and energy prices in 2008 led to a severe food crisis. The subsequent fall of energy prices has eased some of the pressure on energy importing countries. Yet, food prices remain high. The global financial and economic crisis in 2009 has exacerbated the situation: Growth rates are falling, unemployment is rising, poverty in deepening, hunger and malnutrition are on the increase again, and the achievement of the Millennium Development Goals is in jeopardy.

Keywords: concept of sustainable development, challenges, human activity

## Introduction

The Sustainable Development Goals (SDGs) evolved because of extensive stakeholder consultation involving experts, policymakers, and institutions in 2015 as part of the Agenda 2030. The SDGs served as a powerful medium which provided member states a feasible development pathway ensuring balance between the economic, social, and environmental dimensions of sustainable development (Sachs et al. 2018; Costanza et al. 2016). It further aided improvements on critical global partnerships and agreements in areas such as poverty alleviation, gender inequality, social inclusion, climate change and sustainable cities (Tollefson and Gilbert 2012; Winkler and Satterthwaite 2017). SDGs also

# Role of Customer Relationship Management in E-Commerce 

Dr. Nisha Dahiya<br>Assistant professor, department of commerce<br>Tika Ram Girls College (Sonipat) Haryana-131001

## ABSTRACT

The art of satisfying customers is fundamental to the success of any business, but it goes far beyond that. Good customer relationship management (CRM) is the strategy (plan) used to manage interactions with existing and potential customers. CRM helps businesses streamline processes, build customer relationships, increase sales, improve customer service, and increase profitability. Like traditional brick-and-mortar businesses, e-commerce sales are highly competitive and require focused attention to build customer trust and loyalty to your brand, product, or service. The good news is that CRM doesn't have to be complicated and there are steps you can take now to start adopting good practices. As your business grows to the point where you need a more automated approach, consider investing in CRM software and service providers to help you manage this for the long term. There are many methods available such as websites, social media, phone calls, chats, emails, and various other marketing materials, all of which can be integrated into your CRM solution. All of this is easily accessible and ultimately you should keep records and know the pulse of every communication. There are many CRM solutions on the market that are suitable for small and growing businesses. Many are sold as a service (known as SAAS or Software as a Service) for a monthly or annual premium per user. Choose from different tiers or service plans depending on your needs and budget. In this research paper, we will discuss the importance and challenges of CRM in e-commerce.

Key words: Customer Relationship Management, E-Commerce, E-Business.

## Introduction

CRM stands for customer relationship management, which is a marketing approach that ensures customer needs are met at all points of customer-collaboration interaction. CRM (Customer Relationship Management) is a comprehensive strategy and process for acquiring, retaining and partnering with eligible customers to create higher value for the company and the customer relationship management (CRM) has different marketing approaches, customer market, referral market consisting of word of mouth customers, supplier market, recruitment market, influencer market and internal market consisting of the organization's own employees. The marketing approach to customer relationship management (CRM) has gained a lot of popularity in recent years in an attempt to create

Contemporary Issues in Commerce \& Economics in context of Indian Economy

# Impact of social media on promotion of products 

Ms. Monika Kumari<br>Asstt. Professor of Commerce Tika Ram Girls College, Sonipat, Haryana-131001

## ABSTRACT

The growth of social media marketing platforms has become a key factor in buildin social signals that are very important in any digital SEO marketing campaign. Social medi marketing integrated with your search engine optimization strategy can be effective if building organic website traffic. There are a variety of social media marketing trend that are sure to influence how digital marketers conduct search engine optimization campaigns to improve the lead generation process and website conversion rates. Online perspective. The number of consumers using social media to find the products and services YouTube, Pinterest, Instagram and Snap media apps include Facebook, Twitter, LinkedIn, Also, when a company combines mult Snat. Each platform has attractive elements to use. consumers can view those messages on their fannels to deliver its multi-channel messages, marketing, Social media platform, SEO. 1. INTRODUCTION:

Social media is primarily internet or cellular phone based applications and tools to share information among people. It expedites conversation and connection among people. It includes popular networking websites, like face book and twitter.

Initially social media may have be lace book and twitter. value soon became apparent have begun for social engagement
social media use bepparent and it has become the engagement, but the commercial than the population of popular and number of marketeres new best friend too. As game plan to take this of the countries, marketers media users has increased more

The benefit of medias are stron Internet for humankind is undse into account.
buying behaviour. Thfluencing the customer's perbted, however the Internet and other have become less relevant contribution to the improvemavitt, 1998) The develg clients such as TV-commercials for better communication with of business relationment of the Internet made a great advertising the goods and with clients. Secondly, due. First of all, the Internet is used advertising the goods and Social Media Marketing (SMM) to the Internet, the possibility of

# GST Influence in Sports Education in India 

Dr. Suman<br>Assistant Professor of Physical Education<br>Tika Ram Girls College, Sonipat

Abstract : This study assesses the growth of football achievement at the high school level. The CIPP (Context, Input, Process, Product) evaluation model technique is used in this study. Guidelines for conducting interviews, observation logs, and document analysis were used to gather the data. The principal, the instructor in charge of establishing a special sports class, and the football coaches were the respondents for this study. The data analysis method made use of data triangulation and qualitative data analysis. According to the study's findings, the installation of a special sports class is dependent on letters of decision from the DIY Provincial Education Office and the Head of the District Education Office. The addition of new pupils to the special education.

Keywords : Football coaching programme evaluation keywords Sports-Specific Class INTRODUCTION:

The underwhelming national athletic accomplishments essentially show how poorly implemented, optimally planned, and implemented sports coaches are at the school and athletic levels. For pupils to participate in sports education, the government has made services and educational possibilities available.

Can decide to organise special sports schools (SKO) or special sports classes through education (KKO). In order to carry out sports coaching more effectively and continuously at the high school (SMA), it must be supported by a programme that can accommodate these activities in the form of a special sports class as an elite sport class. (Kementerian Pendidikan Nasional, 2010).

SMA Negeri 1 Seyegan and SMA Negeri 2 Ngaglik are the senior high schools in Sleman Regency that hold the Special Sports Class. Football is the most popular sport at SMA Negeri 1 Seyegan and SMA Negeri 2 Ngaglik, respectively.

Football is a sport that involves a lot of speed, strength, stamina, skills, and tactic understanding, according to Luxbacher (2012).

A specific sports class plays a crucial role in encouraging athletic excellence as part of Indonesia's sports system. At the regional, national, and worldwide levels, coaching and development in sports accomplishments are carried out and guided.
(Pakaya, Rahayu, \& Soegiyanto, 2012). According to Triatmo, Soegiyanto, and Wahyu

# Impact of Entrepreneurs on Indian Economy 

Ms. Suman<br>Assistant Professor in Department of Commerce Tika Ram Girls College, Sonepat


#### Abstract


An entrepreneur is a person, who starts a new business, bears most of the risks and reaps the majority of the benefits. Entrepreneurs are the people who create new business, which help in creating new jobs for the people. It can be said that entrepreneurship is good for economic growth as entrepreneurs helps in escalating competition, with the help of technology they master in increasing productivity and thus contributing to the development of the country, followed by economic growth. Economic development achieved through productivity growth is very important to both developed and developing nations. Entrepreneurs are the businesspeople who find their success by taking risk. An entrepreneur is someone who starts or owns a business. Whether it is in farming, retail ,manufacturing or in service sectors. An entrepreneur takes most of the risk and initiative for their new business and is often seen as a visionary or innovator. The best example of entrepreneurship is a starting of new business venture. Entrepreneurs convert the ideal resources like land, labor and capital into national income and wealth in the form of goods and services. In present scenario, economic development is not possible without effective entrepreneurship and thus entrepreneur is a major component of economic growth. The entrepreneur with their ability to analyze and identify opportunities in the environment, transform them into business propositions through creation of economic entities. They create wealth by channelizing the resources from less productive use to more productive use. They act as catalysts for economic development and agents of social transformation through the efficient and effective utilization of resources. The aim of this paper is to develop and analyze the contribution of entrepreneur in the Indian economy.

## KEY WORDS

## Entrepreneur, Escalate, Innovator, Initiative <br> \section*{Introduction}

The Word "Entrepreneur" originates from a 13th century French verb, entreprendre, meaning "to do something" or "to undertake". By the 16th century, the noun form, entrepreneur was being used to refer to someone who undertakes a business venture. Entrepreneurs play a vital role in the economy by establishing firms, which in turn creates market and organization. This speed up the process of activating factors of production leading to a higher rate of economic growth, dispersal of economic activities and development of backwards regions. The more precise meaning of Entrepreneur is one

[^0]
## E-Billing Processing System in India

## Abstract

Dr. Asha<br>Assistant Professor of Commerce Tika Ram Girls College, Sonepat

On the event of the 46th Civil Accounts Day, the Union Minister for Financea Corporate Affairs Smt. Nirmala Sitharaman introduced the Electronic Bill (e-B processing system, which was announced in the Union Budget 2022-23. Electro billing (e-Billing) is a method of sending and paying bills electronically, rather th through paper billing processes. Billing electronically makes it easy for customers receive bills online, in a supplier portal, via email, or in machine-readable data forma Electronic billing lets customers and businesses digitally send invoices and payments each other, providing clear insight for each party. The e-Billing process is fast, efficief and streamlined for customers and vendors alike, which is why electronic billing is mo suitable for modern accounts payable teams. An e-Billing and e-Payment portal usual allows the payer to access copies of their e-bills and manage or update informatio E-billing is a fundamental component of modern finance. It's leveraged by both accoun payable (AP) and accounts receivable (AR) departments to help automate workflows ar reduce reliance on paper-intensive processes. This paper mainly focuses how E-bill wo and will improve transparency, effectiveness in trading activities.

Keywords: E-Bill, PFMS, FIFO.

## Introduction

The E-Bill Processing System is developed by the Public Financial Manageme System (PFMS) under the Ministry of Finance. It was announced in the Union Budg speech of 2022-23 and was launched on 1st March 22 by the Union Finance Minister. Th launch date is significant since it was Civil Accounts Day and marks the inception Indian Civil Accounts Services.

## Defining E-Bill Processing System

Currently, vendors and suppliers submit physical wet signed bills to variou departments and track status manually, which is time-consuming. Also, these department are not interlinked, making it more challenging. The E-Bill Processing System essentially digitalises the entire process by shunning the physical process. It is time-efficient eliminates corruption, and creates transparency.

## History of E-Billing

E-billing is a result of multiple innovations in the technology world. The computel gave companies the ability to generate electronic invoices, or at least convert a handwrittel

# GST: An Analysis 

Ms. Seema Rani<br>Assistant Professor in Commerce<br>Tika Ram Girls college, sonipat.

## ABSTRACT:

Goods and Services Tax is an indirect tax to support and enhance the econom growth of the country. Most of the Developed countries have implemented Goods an Services Tax Bill (GST). It was found that the government's motive of GST was to brin all the citizens of the nation under the tax and to prevent the flow of black money. But was observed that lots of Indian citizens' sentiments were in a dilemma. Therefore, it recommended to revisit the structure and keep a scope of continuous improvement.

The Goods and Services Tax (GST), implemented on July 1,2017, is regarded as major taxation reform till date implemented in India since independence in 1947. C5 was planned to be implemented in April 2010, but was postponed due to political issue and conflicting interest of stakeholders. The primary objective behind development, GST is to subsume all sorts of indirect taxes in India like Central Excise Tax, VAT/Sale Tax, Service tax, etc. and implement one taxation system in India. The GST based taxation system brings more transparency in taxation system and reduces tax theft and corruption in country. The impact of GST Has two key segments weight; one is to the business and second is to the customers who are actual bearer of tax costs. The purpose of this paperi to highlight the background of the taxation system and the discourse on GST by furthe analysing the impact of GST on Indian economy along with significant working and outlined some challenges of GST implementation.

Keywords: GST, Economy, Indirect Tax, Indian Taxation System

## 1. INTRODUCTION:

The word tax is derived from Latin word 'taxare' which means to estimate compulsory contribution to state revenue, levied by the government on workers income and business profits or added to the cost of some goods, services, and transactions. A tax is an imposed input, obtained pursuant to legislative authority. Indian Taxation System comprise of Direct and Indirect Tax. Goods and Services Tax (GST) is one of the mos contributory Indirect Taxation reforms. The only means of financing is Taxes the public goods because they cannot be priced appropriately in the market. They can only $b \cdot$ provided by governments, funded by taxes.

The concept of GST that is goods and services is a Canadian value-added tax levied on most of domestic consumption. The tax is levied to provide revenue for the government

# Global HRM : Issues and Challenges 

Meenakshi<br>Assistant Professor, Commerce<br>Tika Ram Girls College, (Sonipat) Haryana-131001

## ABSTRACT

This article tries to identify the various issues and challenges that global human resource personnel faces and as well attempts to address the solutions to the same. The major issues identified in the study are the difference in the local market, legal, economic and cultural barriers, management style, compensation management system, and the decision-making process while the major challenges are discussed upon the global staffing process, selection, the training \& development procedure and the cultural differences. In a competitive scenario, effective utilization of human resources has become necessary and the primary task of every organization is to identify, recruit and channel competent human resources into their business operations for improving productivity and functional efficiency. Globalization is the tendency of firms to extend their sales, ownership or manufacturing to new market abroad. The ongoing globalization will have a strong influence on the fortunes of nations, industries, firms, and individuals. As part of this Continuing changes, competitive opportunities and threats have increasingly come from outside of one's home country. Thus, globalization has a strong influence on some of the aspects of HRM. Globalization of business has probably touched the HR managers more severely than any other function heads. The HR executives need to give international orientation to whatever they do- employee hiring, training and development, performance review, remuneration, motivation, welfare or industrial relations. This paper focuses on the theoretical frame work of global HRM and also highlight the issues and challenges of Global HRM.

Keywords: Globalization, Human resource, HR challenges, Global HRM, Global Market.

## INTRODUCTION

A planned approach to managing people effectively for performance. It aims to establish a more open, flexible and caring management style so that staff will be motivated, developed and managed in a way that they can and will give of their best to support departments' missions. Human Resources is a long-established task within the Governments' Management Framework. This task the Government meets its obligation to be a good employer; seeks to secure staff commitment; and develops and manages staff to give of their best to help the Government serve the community. The need to respond

# Prospects of Digital Cuurency in India-A Way Forward 

Ms. Sonia<br>Assistant Professor of Commerce<br>Tika Ram PG Girls College, Sonipat

## Abstract

It was only after the Paper Currency Act of 1861 that the Government of India was given the monopoly to print currency. Since then, the Government of India has been supporting the vast financial system by providing safe and risk-free means of payment. Maybe now is the time to look further ahead to consider other advancements that might be needed to support the rapidly growing digital economy. CBDC is a potential application of a permissioned blockchain and distributed ledger technology (DLT) where the central bank issues new money equivalent to - and redeemable for - its domestic currency, often simultaneously removing the equivalent amount of currency from the money supply. It may be issued for general use ("retail" CBDC) for peer-to-peer payments and payments from consumers to merchants, or for use by commercial banks and clearing houses (wholesale" CBDC) for more efficient interbank payments that occur outside traditional correspondent banking and other payment systems. CBDC may or may not be issued using DLT; it can alternatively operate on traditional centralized technologies. CBDC is fundamentally different from cryptocurrencies which unlike CBDC, are issued by a private party and are not backed by a central party thus using a permissionless blockchain. According to the RBI Act 1934, "Every banknote shall be legal tender at any place in India in payment for the amount expressed therein." While cryptocurrency lacks the legal tender status of the Government of India, CBDC fulfil the conditions to be accepted as a legal tender in India.

## Introduction:

A central bank digital currency (CBDC) is money in digital form and a legal tender issued by a central bank. A CBDC is the same as fiat currency and can be exchanged at a rate of one-to-one with the fiat paper currency or cash (Bordo, 2021; Chaum, Grothoff and Moser, 2021). The only difference is that a CBDC is money in digital form (Inozemtsev and Nektor, 2022; Kahn, Singh and Alwazir, 2022). Most CBDCs can be held in an accountbased wallet or token-based wallet ( $\mathrm{X} u, 2022$ ).

In August 2022, the Reserve Bank of India (RBI) announced that a digital rupee - a central bank digital currency - will be introduced in phases beginning with wholesale Comtemporary Issues in Commerce \& Economics in context of Indian Economy

# Role of ICT in Research 

Manisha<br>Assistant Professor(Commerce Dept.)<br>Tikaram Girls College Sonipat

## ABSTRACT:

In many nations, information and communication technology is a top national pn that is frequently entrenched in laws that control the industry. Knowledge acquisiti one of the characteristics that sets humans apart, and man's capacity to "influence knowledge on others ensures that it continues to flourish. One of the most fascin phenomena defining the Information Age is the Internet's rapid growth in Inform: and Communication Technology (ICT).ICT allows new forms of communication, po our access to information, and supports numerous online services in the fields of busit culture, leisure, and education. ICT applications are especially effective and unconth in the research function of higher education. Four regions in particular are crucial: constant rise in computing capacity and bandwidth. The goal of this study was to evalh the use of information and communication technology (ICT) in the teaching of mathemas at the Al-Faruq College of Education in Wenchi, Ghana, with a focus on the degre ICT competency of the tutors and their pedagogical practises with ICT. The rese employed a cross-sectional descriptive survey, with questionnaires serving as the prim data collection instruments. Although the ICT competency level of mathematics tu is low, the analysis indicates that they still give it their all. The results also showed teachers rarely employ the proper methodology when using ICT to teach mathema Respondents are moreover conscious of the advantages of sound pedagogical method a lesson.

## INTRODUCTION

Ensuring access to basic services and information and communication techno is a top national priority. It is targeted in many countries and is often spelled out it laws governing this sector. one of the characteristic.Human characteristics are the al to acquire knowledge and what that knowledge means to a person. A thriving is a human's ability to "influence" others with its knowledge. Knowledge transfe Buefundamental to learning is his one of the most basic social achievements of Building strong relationships with students helps faculty.

Enjoy the challenge of working at a small information andCommunication tech most fascinating phenomena.characteriogy (ICT), especially the Internet, is one to information and enables new formsterics of the information age. ICT gives us a

# Consumer Buying Behavior During Pandemic of Covid-19 

Mrs. Neera<br>Assistant Professor of Commerce Department<br>Tika Ram Girls College (Sonipat)

Abstract
This coronavirus (COVID-19), which influences the lives of millions of people, is the important human disaster in the world. The international economy has been inflated by this virus very badly. The Covid-19 Pandemic has bought a paradigm shift in the buying behavior of the consumers. It is responsible for breaking the offline personal buying trend of the market. The Indian online shopping and advertisement patterns have dramatically affected unforeseen 21-day lockdown. Coronavirus was originally widely unknown regarding its effect on customer purchasing behavior, products and online tools. This paper tries to understand the change in consumer buying behavior during lockdown caused due to Covid19 pandemic. The traditional offline shopping habits of the consumers was replaced by online shopping. Also, the purchasing preference of consumers was clustered towards the essential items like, grocery, green grocery, toiletries and medicines. All other items were considered as secondary importance. It was also seen that the usual attraction of consumers with reference to promotional offers and discounts on products did not affect their buying behavior. The results of the study reveal that consumers preferred buying essential items mostly through online mode of shopping.

Key words: Consumer, Consumer Buying Behavior, Coronavirus.

## Objectives of the Study

- To study the price, availability and other problems on the COVID- 19 impact on the buying behavior
- To analyze the consumers attitude towards COVID-19 impact on the buying Behavior Research Methodology:

This research is a desk study and extensively based on secondary data collected via jovernment publications, international journals, newspapers, articles and websites.Both Quantative and Qualatitive data used for research purpose to get a conclusion on change inconsumer buying behavior during the pandemic of Covid-19.

# Poverty and Inequality During The Pandemic 

Dr. Upasana<br>(Deptt. of Political science) (Deptt. of History)

## ABSTARCT

Early in 2020, many countries were confronted with the outbreak of the Cont pandemic and, in different intensities, implemented lockdown policies and restin economic activities. Governments set up support programmers for business and p. service staff and enacted social relief Measures to vulnerable households to deal with misery arising-from loss of income. This report looks at two countries, Senegal and Ker and compares the impact of virus containment and social mitigation policies on poret and inequality within their informal economies. It shows, with the help of countryyn representative surveys, that lockdown policies and social relief measures deeply impat poverty and inequality. Insofar as the strength of the implemented measures diffe substantially, outcome indicators of poverty and inequality can be related to differ policies. Our findings demonstrate that well-designed social assistance programm were instrumental not only in preventing the worsening of social indicators when a gla health crisis struck, but even in reducing poverty and inequality and providing a basis a socially inclusive economic recovery thereafter.

## CONTAINMENT POLICIES AND IMPACT ON BUSINESS AND WORK

To measure the intensity of the containment policies applied to economic activitu we use two approaches. The Oxford Covid-19 Government Response Tracker provid a stringency index that measures the government response based on nine indicata including school closures, workplace closures, restrictions on public gatherings, intert travel bans and international travel controls. Our own survey provides data on busino closures and work stoppages that either confirm or contradict the results of the cois stringency index. The two approaches together are used to determine the differenty between the two countries' containment regimes.Our survey allows us to measi the intensity of economic restrictions from government policies, it looks at the effem a different angle. Instead of evaluat a first reference, we asked whethe effect of policy restrictions at the grassroots level. workplace because of the panderer respondents had had to close down their business workers and micro-enterprise panc. The question was directed primarily at own-accou was at no point brought to a full sners. Judging from our survey, the informal econol 92

# GST: An Analysis 

## ABSTRACT

## Divya

Assistant professor of Economics Tikaram pg girls college, Sonipat.

The Goods and Services Tax, or GST, took effect on July 1, 2017. The new taxs was designed to replace all current indirect taxes with a single, comprehensive tax Products and Services Tax (GST) is a consumption tax imposed on goods and ser depending on their final destination (Bhushan Satya). Simply said, GST is a sing that applies to the delivery of goods and services from the producer to the end user nutshell, it's a tax imposed solely on value addition, with input tax credits transferme successive stages of value addition, implying that the ultimate tax burden would fal the end user of products or services. The anticipated advantages of implementing thel are that it would decrease the cascading impact of taxes, i.e. it will eliminate tax on tes was also anticipated to stimulate demand for products and the elimination of a numbor indirect taxes such as VAT, CST, Service tax, CAD, SAD, and Excise, among others, wh would help to improve the Indian economy in the long term. This paper tries to highl the cost and benefits bear by the economy due to implementation of the GST. The pr also tries to find out the expected rate of growth of economy after the GST. Finally, study tries to conclude that how it would be disrupted and benefits the economy in

## INTRODUCTION

The Goods and Services Tax (GST), the world's largest tax reform, is now a part off Indian economy. The Products and Services Tax (GST) is a tax imposed on the manufacti is subject to the tax. Both the consumer and the manufacturer are subject to GST. It: time of sale. In 1999-2000, there you go. This indicates that GST will be collected atit Committee proposed imple GST idea was conceptualised for the first time. The Kell Commission. Finance Minister P GST in 2004-05, as indicated by the 12th Finant 1 April 2010 in February 2006, based Chidambaram suggested GST implementation hold when Asim Dasgupta, the chairm on the same suggestions. The reform was put 2016, the Constitutional Amendment Ban of the GST committee, resigned. On 8 Augu by ratification of the bill by more thill for GST was passed by the Parliament, follonti (Prabhash K Dutta 2017). The Goods 15 states and its enactment in early Septemlay on 1 July 2017. The launch was Goods and Services Tax was finally launched at midnift

[^1]
# Economic Liberalisation in India 

Ms. Sunita<br>Assistant professor of Economics Tika Ram Girls College, Sonipat


#### Abstract

Even if adjustment and reform in 1991 were driven by economic compulsions the political process that made these possible. However, liberalisation was shaped by the economic problems of the government rather than by the economic pr of the people or by long-term development objectives. Thus, there were limitat conception and design which have been subsequently validated by experience, growth, persistent poverty and rising inequality have mounted as problems economic liberalisation began. And, 25 years later, four quiet crises confront the ecoin agriculture, infrastructure, industrialisation and education as constraints country's future prospects. These problems must be resolved if economic growth be sustained and transformed into meaningful development. In this quest, India a developmental state for its market economy to improve the living conditions people.


Keywords: economic liberalisation, reforms, financial crisis, employ development

## Introduction

The economic liberalisation in India refers to the economic liberalization o country's economic policies with the goal of making the economy more market and ser oriented and expanding the role of private and foreign investment $t^{[1][2]}$ Indian econ liberalization was part of a general pattern of economic liberalization and moderniz occurring across the world in the late 20th century ${ }^{[3]}$ Although unsuccessful attemp liberalization were made in 1966 and the early 1980s, a more thorough liberalization initiated in 1991. The reform was prompted by a balance of payments crisis that had to a severe recession. ${ }^{[4]}$

Specific changes included reducing import tariffs, deregulating markets, and redu taxes, which led to an increase in foreign investre, deregulating markets, and redu 1990s and 2000s. From 1992 to 2005, investment and high economic growth if gross domestic product (GDP) grew, foreign investment increased $316.9 \%$, and In According to one study, wages grew from $\$ 266$ billion in 1991 to $\$ 2.3$ trillion in $2018 \mathrm{~h}^{9}$ relative share. ${ }^{[4]}$, wages rose on the whole, as well as wages as the labor-to-cat

## A study on Impact of Online Shopping on Customer Behaviour in India

Ms. Anu<br>Assistant Professor (Computer Science Department)<br>Tika Ram PG Girls College, Sonipat<br>Mrs. Reena<br>Assistant Professor (Computer Science Department)<br>Tika Ram PG Girls College, Sonipat<br>Mrs. Pooja<br>Assistant Professor (Computer Science Department)<br>Tika Ram PG Girls College, Sonipat

WMCT
Waine shopping has become very important in the 21st century because the majority Ge are busy and have busy schedules. Consequently, online shopping emerged noot straightforward and convenient option for them. The internet, which has developed into a global perspective, has changed how consumers shop. Because fing goods and services from an online store elicits a physical similarity, this kind neing is known as business-to-consumer online shopping. This paper is based (4proumption of classical model behavior. This paper examines the thoughts and soof Indian online shoppers.
mords
Ohine shopping, e-marketing, e-store, customer satisfaction.

## TODUCTION

OhlineShopping and Online Stores The term "shopping" is probably one of the oldest shdescribe what we've all been doing for years. However, the internet has opened ander and more exciting market to the new generation of consumers. In contrast, in al times, the terms "trading" or "bartering" and possibly even "market" would have nad. The study of consumer decision-making processes is important because of the rabal development in all fields and marketing have compelled marketers to their works purposeful. Online shopping is any kind of sale that is done over the veha new means of communication, online shopping has been rapidly expanding uppeting with more established methods. Also, any business that invests in online momwill soon face a lot of competition. Noticed development in web-based deals can Pray lssues in Conmerce \& Economics in context of Indian Economy

# Role of E-commerce Helps in Operating Cost 

Ms. Mimansha

## Dr. Sonia

Assistant Professor, Department of Math Ms, Poofa Tika Ram P.G. College, Sonipat, Haryanatic, ABSTRACT: In the Paper, The benefits and commerce has opened up a field of opportunity for the the word in of comerce field for theals lot of money, as was once the case, has openeduction has emerged as the centurl of this, the The growth of the Internet has made a plethora or as as electronicuse this study. Thabe and it seems that to established what is k in has provided a in large number of them and have been there primary source of er A situation in which it was feasible for those with insufficient cash to even conse possibility of joining the world of business and investing their money was creatd KEYWORDS: E-Commerce, Reducing, Operational cost.

## I. Introduction

In economy and management field the internet is broadly used in the global in lots of things and it seems the arena has come to be very small. now not restrice conversation and statistics trade, but past that in which it appeared the so know digital trade, that is the system of buying and selling over the internet and thath
mild sense of the term have been plaguing a number supplied plenty of things, collectively with the feer nto feasible for the owners of capital too small became their biggest subject. in whichith and make investments their money, whall to enter the sector of commerce comfortit depleting. in which she turned into the where furnished in charges depleting and tht software of electronic transfers of price maximum famous programs in that time bit establishments and company giants Afrenge, but the volume of this utility is confined namely, electronic data interchange, After that, he seemed in another sort of applicabio E-commerce than just financial transaction contributed to the growth of the utility? growth in the contribution slides this tections to other transactions and contributed tot retailers.

# Impact of Globalisation on National Security 

Dr. Poonam And Mrs. Sangita

Asstt. Professor, Political Science
Tika Ram Girls College, Sonepat

## ABSTARCT

National security now-a-days is a much broader and comprehensive concept wh apart from military security takes into account all dimensions affecting human secur with inclusive consideration to all Elements of National Power of a Nation State. Simila globalization means interdependence, advancing integration, and homogenization the world. Globalization has assumed profound power this century, which captures opinion that happenings in one part of the globe will have significant influence ont regions and the world at large. This research article will explore several dimensions notion of globalization, its linkages and effects on national security.

## Key Words

Globalization, National Security, Interdependence, Interconnectivity

## Introduction

Globalization can be traced to 1980 s onwards when it gained global prominence, ith generally been debated in terms of its effects on states. The most accepted understandir of the term globalization is that it is manifestation of an interconnected and interdepende world in terms of economic, business, culture and political interactions transcendir national boundaries. More significantly, it has gained relevance in terms of econot globalization for movement of goods and services and financial transactions for wellber and prosperity of relevant countries and the regions. However, the critics of globalizad argue that it has benefited only few individual and corporations and has thus createl class difference and monopoly at massive scale. While the negative effects of globalizad have been felt across the developing countries as the income distribution have remait inequitable, therefore, the envisaged benefits of development and prosperity is fart fit realization. On account of national security, as globalization has transcended the nativ boundaries, it has been argued that national security and state sovereignty has $h$ compromised.

## Significance

This research article explores various definitions and terms used to describe notion of globalization and national security. Thereafter, a comprehensive debat

# Sustainable Development in India with reference to Agriculture sector 

Ms. Sangeeta

Assistant professor, Geography
Tika Ram girls college sonipat
Ms. Reetu
Assistant professor, Geography
Tika Ram girls college sonipat


#### Abstract

India has been witnessing a blinding pace of growth and development in n $_{4}$ times. There is talk of the country leapfrogging into the league of developed res sooner than later. But this growth has raised concerns from sundry quarters as regatd basic texture and health. Experts are now calling for "sustainable development" and term has gained currency in the last few years. In spite of fast growth in various sees agriculture remains the backbone of the Indian economy. This paper attempts to te and explore the issue of sustainable development in agriculture in India. Furtherite to compare the sustainable agriculture system with the traditional system and the corm system in practice, across the dimensions of ecological, economic and social sustainati It also tries to give long term solutions to solve the problems plaguing the system so? sustainable practices can be promoted and practiced.


Keywords: Sustainable Development, Agriculture, Ecological Sustandaiz Economic Sustainability, Social Sustainabilite

## Sustainable Development in India with reference to Agricultural Sector

Agriculture occupies the most important position in Indian economy, as it is of the largest private enterprises in India, which continues to dominate the change economy through its links of various sectors of production and markets. The ? of agricultural sector in Indian economy can be seen through its contribution to a (Gross domestic Product) and employment. This sector also contributes significit to sustainable economic development of the country. The sustainable aggiutive development of any country depends upon the judicious mix of their availablenter resources. In fact agriculture determine the fate of a country like India where abouth thirds of the population still lives in rural India with agriculture as its livelihood, int of the increasing urbanization that has been taking place since many decades. Therew agriculture goes wrong, it will be really bad for the economy as the falling of agricu growth not only affects employment but GDP too (thus increasing poverty).

# Social Cognition in Psychology <br> Ms. Anu <br> Assistant Professor of Psychology Tika Ram Girls College, Sonepat 

ABSTRACT: Social cognition is a sub-topic of social psychology that focuses people process, store, and apply information about others and social situations. lif on on the role that cognitive processes play in our social interactions. How we thing others plays a major the processes involved in social cognition and how this ability It also explores how ensses a range of processes.


- The processes involved in perceiving other people and how we learn about people in the world around us.
- The study of the mental processes involved in perceiving, remembering, thir about, and attending to the other people in our social world.
- The reasons we attend to certain information about the social world, howitist in memory, and how it is used to interact with other people.
Another important topic in social cognition is the concept of social schemas. 5 schemas refer to people's mental representations of social patterns and noms. 1 . representations can include information about societal roles and the expectation different individuals within a group.


## Social Cognition

Social cognition is not simply a topic within social psychology - it is an appry to studying any subject with social psychology. Using a social-cognitive perspul researchers can study a wide range of topics, including:

- Attitudes
- Person perception
- Prejudice
- Stereotypes


# Physical Education and Sport in Schools: of Benefits and Outcomes 

Mrs. Savita<br>Asstt. Professor Physical Education Sushma Tika Ram Girl P.G. College, Sonepat

ABSTRACT: This paper explores the scientific evidence that has bean both children and for educational systems. Research evidence if prese and cognitive. The review suggests that PES have the potential to make sps and distinctive contributions to development in each of these domains. It is mant that PES have the potential to make distinctive contributions to the developerel children's fundamental movement skills and physical competences, which arenes precursors of participation in later lifestyle and sporting physical activities. Thop when appropriately presented, can support the development of social skills and s? behaviors, self-esteem and proschool attitudes, and, in certain circumstances, acied and cognitive development. The review also stresses that many of these beneft not necessarily result from participation, per se; the effects are likely to be medier the nature of the interactions between students and their teachers, parents, and aus who work with them. Contexts that emphasize positive experiences, charaderided enjoyment, diversity, and the engagement of all, and that are managed by consit) and trained teachers and coaches, and supportive and informed parents, sightiay influence the character of these physical activities and increase the likelihood ofrelat the potential benefits of participation. (J Sch Health. 2006;76(8):397-401)

Advocates of physical education and sport (PES) have listed numerous bat ) associated with participation in these activities. For example, Talbot claims that ph cal education helps children to develop respect for the body-their own and det contributes toward the inte- grated development of mind and body, develops an unt standing of the role of aerobic and anaerobic physical activity in health, positivelyeltre? self-confidence and self-esteem, and enhances social and cognitive develop-mint academic achievement. ${ }^{1}$ Writing specifically about sport, a Council of Europ ${ }^{2} 4$ p suggests that it pro- vides opportunities to meet and communicate with other perp take different social roles, to learn particular social skills (such as tolerance and or or for others), and to adjust to team/collective objectives (such as cooperation and dention and that it provides experience of emotions that are not available in the rest of filic

Mrs. Nirmal (Associate professor Hindi)

Mrs Kanchan Sidhar

(Associate professor psychology) Tika Ram Girls College, Sonipat

Undoubtedly the COVID 19 pandemic in India has very severely impacted, negatively, the employment figures of India since early 2020. We have seen so arios since March 2020 like corona infection in huge number, corona testing, gsch mone, safe home, quarantine, mask, sanitiser, PPE kits, rushing of ambulances, s-skeltering of the health personnel, i.e. doctors, nurses, paramedical staff, other and satf, police personnel and most shocking helpless deaths. Side by side, we W50 seen another type of scenarios like lockdown in industrial units, a beeline of Whloser labourers with hungry children, women, elderly family members carrying ingg heading towards their native villages. Those who were lucky to get any public sort used it. But millions of hapless migrant labourers including their families took bestreet for their native places or unknown places. The most intriguing scene which me unspeakable pain is that while crossing over hundreds of kilometres on feet on with the national highways these labourers lost their nationality. The factories re they have given their sweat and toil for years drove them away without making a arangement for their shelter and food. These Indian nationals did not get any help athe government on the way. Some of them when about to enter their own village sdenied entry; they looked vacant across the bamboo barricade! Police have grabbed midway and put them wherever they liked. As if these migrant labourers were war amees! These pictures were not only about unemployment but have raised several axtions which our welfare State could not answer.
Now we are facing the second wave of COVID 19 pandemic roughly since March 41. Id not know why the corona infection flares up in India following the financial 4: This time pandemic situation is somewhat different from 2020. Around January, this me built up an image of Data Karno of Mahabharata. We hired hundreds of flights transporting tons of vaccines to different countries of the world. Bue themisms from ad was smiling from somewhere. We hardly enjoyed one month of strength day by day tloreign heads of states. As the COVID 19 second wave gained strew away the whole noticed scaring distress of humankind. The second wave thew to to import from alh machinery out of gear. Now we started hiring the sam

# Entrepreneurship and Contemporary India 

Ms. Kiran<br>Assistant professor in English<br>TRG P.G College Sonipat<br>Kiransinghmar@gmail.com

1857 RACT
Entrepreneurship is essentially the act of launching a business to capitalise on iv discovered business prospects. Being an entrepreneur is a difficult task because businesses never really take off. There are numerous complicating factors in mepreneurship, especially when new items are developed for which there is no mureplplace. Economic growth is impacted by entrepreneurship in several ways. Important raxkhroughs that result in new products or production methods and ultimately boost Ftiency by bringing competition to the market are brought about by entrepreneurship. Tis paper highlights how entrepreneurship affects economic expansion. By providing painitions of currently offered goods and services, entrepreneurs' ideas and concepts maden our understanding of consumer preferences.t. As a result of entrepreneurs' atended hours and more efficient nature - and because their income is directly correlated with their labour input-new items are introduced to the market more quickly. The froduction of new goods with new quality and value results from entrepreneurship. Ineir creativity opens up previously untapped markets and new methods of production. New supply sources are found and new company organisations are created through attepreneurship, which has a direct impact on the economy. Economic growth results tom the creation of new company prospects through entrepreneurship, productivity, and innovation.
Keywords: Entrepreneurship, Economic expansion, innovation

## Intoduction

Businesses are beneficial to economies. Because there is a shortage of employment hat cannot be filled entirely by governments, entrepreneurship steps in to fill the rid and boost the economy as a whole. The Aatmanirbhar Bharat movement, which promotes self-reliance, benefits from entrepreneurship in India. Any nation needs people who can create jobs, wealth, knowledge, and intellectual property in many industries oadvance its economy. This necessitates keeping an eye on the patterns and areas of tonomic growth across numerous nations. Over time, some industries and disruptive ththologies, like the mobile and payments industries, offer new markets and business miternporary Issues in Commerce \& Economics in context of Indian Economy

# Globalization and Contemporary Literature <br> Manju <br> Assistant professor (English) <br> Tika Ram Girls College, Sonipat 

This paper provides an overview of recent debates over economic globalization and hos globalization's effects on and implications for contemporary literature. The era watization is typically defined as a time in which the sovereignty of nation states $d 8$ dedined and modes of exchange operate with increasing ease and speed across +5 $\mathrm{s}, \mathrm{n}$ l boundaries, producing configurations of power that exceed the boundaries of ..nation-state the themes of hybridity and multi-rootedness - in part, expressions of 2 ghective experience of globalization - are increasingly prevalent in literary texts. the paper concludes by exploring the question of how globalization might be shaping wnen literary forms, and suggests that contemporary literary theory and criticism must ringuish globalization from postmodernism.

Keywords: Globlization, literature, postmodernism.
The pre-existing crises of basic livelihoods, food and income insecurity; unmolovment; environmental degradation; class, caste and gender violence; increased turdens on women and reduced entitlements to resources, are being felt in an intensified moner spawned by the bewildering processes of globalisation of the economy, politics and culture. New technological revolutions microelectronics and biotechnology are thanging labor processes, altering relations of production and distribution, feminising sme sectors of the labor force, and leading to a hitherto unprecedented globalisation of heproduction and economic power of Transnational Corporations. Transformations in zthal trade and finance have increased the flows of global capital many fold and rendered ghbal and national monetary systems volatile and difficult to manage. New trade and tonomic zones, and growth poles are emerging. Women's labour is being used more lexibly and women workers are more mobile than they have ever been before. There is an arreasing commodification of Women's bodies by the markets.

The markets and the fundamentalist right wing politics are defining women's identity in different ways, but both uniformly strengthen patriarchal values. It can be atgued that globalisation has always been recognised across the ages and that capital has Whays searched for global markets and been linked to the worst forms of coercion (like slarery for example). It was re-iterated over and again that women's role in the macro fonomic order remained invisible. The non-availability of data for analysis has made the assessment of the impact of globalisation difficult and in the case of women this problem

# Economic History of India 

Ms. Kavita<br>Astt. Professor, History<br>Tika Ram P.G. Girls College

Thispaper provides an outlook for the Indian economy in the light of the extraordinary mic downturn since the Great Depression. fiming of this external shock could not have been worse. The analysis undertaken his paper shows that the global crisis is likely to bring the Indian growth rate considerably. This will pose a big challenge requiring urgent and sustained policy whin to prevent this downturn from becoming unnecessarily prolonged. There is real保 guntercyclical measures are not taken immediately and arc not urgently followed by

The paper provides a short-teen forecast for GDP growth based on a model of leading ecoromic indicators. We present three scenarios in the paper assuming differentiated impact of the external crisis. Finally the paper suggests a set of policy measures to gel the Indian economy back on the path of sustained rapid and inclusive growth. tconomic history of India

India was the one of the largest economies in the world, for about two and a half millennia starting around the end of 1st millennium BC and ending around the beginning was marked by intensive trade activity and urban development. By 300 BC, the Maurya Empire had united most of the Indian subcontinent including Tamilakam, which was rued by Three Crowned Kings. The resulting political unity and military security allowed for a common The Maurya Empire was followed by classical and eangas, Harsh kingdoms, including the Cholas, Pandyas, Cheras, Guptas, Wester largest economy of Palas, Rashtrakutas and Hoysalas. The Indian subcontinent had and 18 th centuries. Until any region in the world for most of the interval between the 1st above subsistence level, 1000 AD , it was a subsistence economy with GDP and with no GDP growth between 1 and 1000 AD . India experienced per-capita GDP growth in the high medieval era, coince 215

# Business, Psychology of Busin Reaserch Methods, 

Preeti<br>Astt. Professor, Psychology Deptt. Tikaram Girls College, Sonipat

Abstract : Business Psychology is an applied science that investigates how to mola people and organisations more effective. It uses social scientific research methods study people, workplaces and organisations in order to better align their multiple an sometimes competing needs. Its goal is to create healthy, productive and mutual beneficial relationships between people and organisations. As an applied science, Bussine Psychology can inform organisations about what constitutes effective organisation practice. It has a reciprocal relationship with business, drawing insights from tho with experience of what works at work to enable psychological research to be appliest Keywords : Business, Psychology of Business, Reaserch Methods

## Introduction

Business Psychology is an applied science that investigates how to make people and organisations more effective. It uses social scientific research methods to study people workplaces and organisations in order to better align their multiple and sometime competing needs. Its goal is to create healthy, productive and mutually beneficia relationships between people and organisations.

As an applied science, Business Psychology can inform organisations about what constitutes effective organisational practice. It has a reciprocal relationship with business allows a cross fertilisation of experiencelly that are appropriate to the situation. It also knowledge and rigour from psychology from business into psychology, and of academic Research methods

Business Psychology employs a wide range of research methods to investigate and identify best organisational practice. It combines qualitative and quantitative methods, include questionnaires, survevs, ce equally legitimate. Common data collection methods analytical techniques include descriptis groups, interviews and case studies. Common analysis.

# Pandemic, Disparity and Poverty: Evidence 

Aarti
Assistant professor in English Tika Ram P.G. Girls College, Sonepat

## Abstract

Estimating poverty has been difficult because there aren't enough accurate dow household consumption. Even more so now that the pandemic has raised awarter We investigate the extent biggest objectives of this paper is to estimate poren
worldwide. One of the batige pery kind subsidies into account. Understanding the consequers adjustments, which are crees on poverty levels requires an useld surveys often only include information on "prece credit" income, aneld surveys are the usual way to analyze poverty. Due to the cbin income. And limitations of operating in a pandemic, a comprehensive, traditions restrictions anchold survey has not been feasible in the last two years. As a result, preinen detailed householdsurn those from the World Bank, the official "benchmark" of gith poverty - have been used. When no survey has been conducted, the traditional appreas to estimating poverty is to update individual consumption (or personal) income basedil the most recent survey data and the equivalent growth rate seen in the national accorit Keywords - Poverty, pandemic, household consumption, inequality.

## Introduction

We find that Covid infections are concentrated in states with a higher lered urbanisation and prosperity using the state-level panel data for India. In stark contrat the industrialised world, poverty diminishes cases that demonstrate indications of the immunity among the poor. According to the findings of our dynamic panel regress unlocking has made Covid infections worse and they are persistent across st Additionally, we discover that states with superior governance and health infrastuct are wealthier and more urbanised and conduct more testing. The government shot keep an eye on Covid protocols and immunisation rates in highly populated metrope

# Globalization, Divergence and Stagnation 

Dr. Jyoti<br>Department of Physics<br>Tika Ram P.G. Girls College, Sonepat

## Abstract:

The past decades have witnessed a dramatic increase in the level of marketintegrel GDP rose from 0.54 to 0.76 and the volume of world merchandize trade grew ste-4 at $10.7 \%$ per year. A distinctive feature of this wave of globalization is the incteadin. important role played by less developed countries (LDCs). Although trade betweent US and non-OECD countries is still relatively small, it almost tripled during the pert 1980-95 (Wood, 1998) and the same years have seen unprecedented episodes of math liberalization in LDCs (Sachs and Warner, 1995). In this scenario of increasing integrate between more and less advanced economies, the cross-country income distribution is dy changing. Many commentators claim that we live in an era of growing inequality. Que (1993) documents that countries are diverging from the world mean. Similarly, Prithen (1997) argues that divergence in relative productivity levels is the dominant feature modern economic history. Despite evidence of convergence among rich nations in falling poverty in world population, a crude measure of cross-country inequality, th variance of log real per capita GDP, displays a disturbing upward trend, rising steadil from 0.7 in 1960 to more than 1.3 in 1998. Observations like these stress the centrality understanding the effects of trade on the world income distribution and raise the concert of a possible causal link from globalization to divergence. This concerns have recenth been the subject of heated debates. Although it is well known that trade affects the woili income distribution, only few models focus on how and why gains from trade may he systematically biased in favor of rich nations. ${ }^{1}$

## 1 Introduction

The past decades have witnessed a dramatic increase in the level of market integratiu across the globe. During the period 1960-1998, the average share of import plus exportin GDP rose from 0.54 to 0.76 and the volume of world merchandize trade grew steadifi at $10.7 \%$ per year. 1 A distinctive feature of this wave of globalization is the increasingly important role played by less developed countries (LDCs). Although trade between the US and non-OECD countries is still relatively small, it almost tripled during the perion

## Lars E-Inflation Targeting as A Policy Rule Monetary

Dr. Seema Saroha Asstt. Professor, Physics
Tika Ram P.G. Girls College, Sonepat Abstract:

The purpose of this paper is to survey and discuss inflation tarcompare inflation targeting to other monetary policy rules, and to draw some condele bo for the monetary policy of the European System of Central Banks (ESCB).

In section 2, I provide a general conceptual discussion of monetary policy rule ... from the current conventional wisdom about the transmission mechanism. In puttoche I distinguish between instrument rules and targeting rules. In section aring is a stronge regimes. I discuss both the loss function that can be associated with inflation the corresponding poperating procedure, inflation-forecast targeting, that is, that inflison targeting can be interpreted as a targeting rule for a synthetic intermediate varible namely a conditional inflation forecast. I also discuss the role of transparency in inflate targeting, as well as issues of model uncertainty and model robustness.

In section 4, I use the general framework of section 2 to make a comparison mits some other monetary policy strategies, namely money-growth targeting and nominul. GDP targeting. In section 5, I draw some conclusions for the monetary policy of the ECCB In section 6, I present some general conclusions.

Appendices A-D contain some technical details, including a method for constructing conditional forecasts for arbitrary reaction functions in forward-looking models.

The purpose of this paper is to survey and discuss in.ation targeting in the contett of monetary policy rules, to clarify the essential characteristics of in.ation targeting to compare in.ation targeting to other monetary policy rules, and to draw some conclusions for the monetary policy of the European System of Central Banks (ESCB).

In section 2, I provide a general conceptual discussion of monetary policy rules, starting from the current conventional wisdom about the transmission mechanism. In particular, I distinguish between instrument rules and targeting rules. In section 3, I discuss the general characteristics of in.ation targeting and argue that in.ation targeting is a strongef commitment to a systematic and optimizing monetary policy than other monetary policy

# Sustainable development 

Savita Devi<br>Asstt. Professor, History Tika Ram PG Girls College, Sonipat (Haryana)

## Abstract:

The paper comprises the basic detail of an important word ie. development. The Concept of Sustainable Development is a buzz word. The compory Sustainable Development links the social, economic, environmental rights both one development.

Key Words: Sustainable Development, Meaning, History, Aspects.

## Introduction:

Sustainable development is the need of the present time not only for the sunt history-the Agricultural and the Industrial Revolutions- the 'Sustainable Rentaber principle for meeting human development goals while at the same time sustaining tin ability of natural systems to provide the natural resources and ecosystem services upo which the economy and society depend. The desirable end result is a state of sooith where living and conditions and resources use continue to meet human needs withou undermining the integrity and stability of the natural systems (Peet R. 1999).

## Meaning and Definition:

The concept of "sustainability" and "Sustainable Development" is a catch word forthe policy maker both at the national and international arena that is not self-evident The concept sustainability originates from the Latin word "sustinere" which means "to holdup", Sustainable Development is defined as using living resources in a manner that 'does note exceed their natural capacity for regeneration' as using natural resources in or manner which ensures the preservation of the species and ecosystem for the benefit or future generations (Mitcham C. 1995).

Pearce defines Sustainable Development as "a situation in which the development vector that is, the vector of desirable social objectives that include access to resouncs aswell as increases in real income per capita, improvement in health and nutititionll

# GST: A Tough Asana For Yoga Mats 

Alka<br>Assistant Professor in Yoga Tika Ram Girls College, Sonipat


#### Abstract

India's tax system has often placed a significant emphasis on indirect taxes source of tax revenue. The main justification offered for a large reliance on ind was that the majority of people in India were underprivileged, so base had intrinsic drawbacks. However, the cascading, distorted of goods and services that characterises the Indian indirect taxation sym lower productivity and slower economic growth. There are countless taxes in the current system, most of which are levied by the centre and the remainder by the states. In order to eliminate this multiplicity of taxes and lessen the burden on the tax payer, a simple tax, such as the Goods and Services Tax (GST), is needed.


Keywords: GST in india, Goods and service tax, models of GST, Indirect tax, YOGA, Yoga mats.

Introduction : Goods and Services Tax (GST) is the most ambitious and biggest tax reform plan, which aims to stitch together a common market by dismantling fiscal barriers between states. It is a single national uniform tax levied across India on all goods and services. In GST, all the indirect taxes will be subsumed under a single regime. The GST taxation laws will put an end to multiple taxes which are levied on different products, starting from the source of manufacturing to reaching the end consumer. GST works on the fundamental Principle of "One Country One Tax".

In present regime there are separate laws for separate levy like excise duty, customs duty, central sales tax, value added tax etc. But in case of GST it is going to be a broad scheme which subsumes all the laws. The tax compliance is going to be easy as all the laws are subsumed and only one GST law to be implemented. The four GST slabs have been set at $5 \%, 12 \%, 18 \%$ and $28 \%$ for different items or services. The integration of tax laws in GST is expected to reduce the tax burden on the taxpayer compared to the present system where the taxpayers burden is high. Presently the tax is at two points i.e., when the product moves out of the factory.

The current system has various rules for different levies, such as excise tax, customs tax, central sales tax, value added tax, etc. However, the GST will be a comprehensive programme that encompasses all legislation. Due to the consolidation of all legislation under the GST statute, tax compliance will be simple.

# वस्तु एवं सेवा कर 

## डॉ मनीषा

सहायक प्रवक्ता हिन्दी विभाग टीका राम कन्या महाविद्यालय,

सोनीपत- 131001
त्रोष आलेख सार:
जी. एस.
क्रों को हटाकर उनके जगह पर सिर्फ एक कर लगाया गया, जिसे हम आज G.S.T. के नाम से जानते हैं। भारत
अG.S.T. को 01 जुलाई 2017 को माननीय प्रधानमंत्री श्री नरेन्द्र मोदी के द्वारा लागू किया गया। जीएसटी की आव्श्यकता हमारे देश में क्यों पड़ी? जैसा की हम सभी जानते हैं कि हमारे संविधान में उत्पादन एवं सेवाओं पर कर लगाने का अधिकार केन्द्र सरकार व वस्तु की बिक्री पर कर लगाने का अधिकार राज्य सरकार को दिया गया
निसके आधार पर सभी ने अपने-अपने हिसाब से कर लगाना शुरू किया और एक वस्तु पर कई प्रकार के कर
तम जाते थे इन समस्याओं से निपटने के लिए जीएसटी को लागू किया गया।
जीएसटी से सभी क्षेत्रों के लोगों को लाभ हुआ। सामान्य लोगों को लाभ -

1. एक वस्तु पर लगने वाले अनेक करों से छुटकारा मिला
2. प्रतिदिन इस्तेमाल होने वाली वस्तओं के कर की दर में कमी।
3. सरकार की आमदनी में वृद्धि से शिक्षा, स्वास्थ्य, परिवहन आदि सेवाओं में सुधार की सभांवना।

व्यापारियों को लाभः

- हर राज्य के अलग-अलग करों से छुटकारा।
- कारोबार मुनाफे में वृद्धि/आदि।
- जीएसटी की कुछ मुख्य विशेषताएं।
- इस कर प्रणाली में उत्पादन की जगह उपभोग पर कर लगता है।
- कर के ऊपर कर नहीं चढ़ता।
- धांधली नहीं की जा सकती।
- राज्य सरकार मनमानी कर नहीं लगा सकती (इत्यादि)

जीएसटी का प्रारूप इस तरह से तैयार किया गया है कि यह व्यवसायियों के साथ-साथ उपभोक्ताओं को भी लाभन्वित करता है। यह राज्य सरकार के कई अप्रत्यक्ष करो जैसेः मूल्य वर्धित कर, सीमा शुल्क, राज्य उत्पादन शुल्क आदि का स्थान लेता हैं।

यह भारत के अप्रत्यक्ष करों की रीढ़ की हड्डी की तरह कार्य करता है। अर्थात् वर्तमान समय जीएसीटी

## बौन्दिक सम्पदा का अधिकार

डॉ. प्रवेश कुमारी

डॉ. नीलम
सहायक प्रोफेसर, हिन्दी विभाग टीकाराम गर्ल्स कॉलेज, सोनीपत (हरियाणा)

वीद्धिक सम्पदा एक ऐसा अधिकार है जो किसी वस्तु अथवा विचार के निर्माता को उसे वस्तु अथवा के द्वाबार के निर्माण का सम्पूर्ण श्रेय प्रदान करता है। एक सामाजिक दृष्टिकोण से बौद्धिक सम्पदा का अधिकार (1क निमाता के व्यक्तिगत हितों की रक्षा इस प्रकार से करता है कि निर्माता द्वारा बनाई गई वस्तुओं एवं समाज कवविभिन व्यक्तियों के द्वारा उन वस्तुओं के उपयोग से सम्बधित सूचनाओं में अधिकारों की थिन्नता सखते हुए प्रास् करेंगे। इसके बाद बौद्धिक सम्पदा को एवं बीदि सं उससे सम्बन्धित विभिन्न अधिनियमों ने सम्बन्धित विभिन्न अधिनियमों के ऐतिहामिक बौद्धिक सम्पदा का अधिकार

बौद्धिक सम्पदा अधिकार ऐसा अधिकार है। जो किसी वस्तु अथवा विचार के निर्माता को उसे वस्तु अथवा के विचार के निर्माण का सम्पूर्ण श्रेय प्रदान करता है। बौद्धिक सम्पदा के अधिकार के अन्तर्गत मुख्य तत्व प्रतिलिप्याधिकार या कापीराइट, टेड मार्क, पेटेन्टस किसी एक व्यक्ति अथवा व्यक्तियों के मस्तिष्क की सृजनात्मक खोज के आधार पर उसे प्रदान किया गया अधिकार ही बौद्धिक सम्पदा का अधिकार कहलाता है।

- भारत में बौद्धिक सम्पदा के अधिकार का इतिहास
- भारत में बौद्धिक सम्पदा के अधिकार का पहला मामला 1856 में आया जब जार्ज अलफेड पेनिंग ने अपना पेटेन्ट हेतु प्रार्थना पत्र प्रस्तुत किया। बाद में उन्हें प्रदान किया गया। पेटेन्ट भारत के बौद्धिक सम्पदा के अधिकार के अन्तर्गत प्रथम पेटेन्ट के रूप में जाना गया।

यह अधिकार इस्ट इण्डिया कम्पनी के शासन के द्वारा सन् 1847 में लागू किया गया। उस समव के प्रावधानों के अन्तर्गत एक पस्तक उसके लेखक के सम्पूर्ण जीवनकाल एवं उसकी मृत्यु के सात वपो ता एक्ट के अन्तर्गत नियंत्रित होती थी।
बौन्द्धिक सम्पदा के अधिकार की श्रेणीयें
सामान्य तौर पर बौद्धिक सम्यदा के अधिकार के अन्तर्गत औौ्योगिक सम्पद

$$
\begin{aligned}
& \text { सामान्य तौर पर भी कई ऐसे अधिकार हैं जिन्हें सैद्धांतिक तौर पर इसम }
\end{aligned}
$$

# भारत में बैकिंग 

डॉ. आशा रानी

सहायक प्रोफेसर, हिन्दी
टीकाराम गर्ल्स कॉलेज, सोनीपत (हरियाणा)

## सार

बैंकिंग दूसरों के लिए धन की रक्षा करने का व्यवसाय है। बैंक इस पैसे को उधार देते हैं, जिसमें कानत पैदा होता है जो बैंक और उसके ग्राहकों के लिए मुनाफा पैदा करता है। हालांकि वैंक कई काम करते हैं, लोंकिज उनकी प्राथमिक भूमिका उन लोगों से पैसा लेना है, जिन्हें 'डिपॉजिट' कहा जाता है, उन्हें पूल करते हैं और करे
उ उधार देते हैं, जिन्हें फंड की जरूरत होती है।

वाणिज्यिक बैंक तीन प्रकार के होते हैं, सार्वजनिक क्षेत्र के बैंक, निजी क्षेत्र के बैंक और विदेशी बैंक। बकंतनित में भारत में लगभग 34 राष्ट्रीयकृत बैंक हैं। जिनमें से 12 भारतीय हैं। आज बैकिंग के कारण ही भारत हििदिस्त भारत का रूप धारण कर चुका है। राष्ट्रीय व अंतराष्ट्रीय स्तर पर भारत तरक्की कर रहा है। जिसमें बैंकों का भी 'विशेष' हाथ रहा है।

बैंक एक ऐसी संस्था है, जो लोगों से जमा (Deposits) स्वीकार करती है और इसके बदले साख निमिण्र करके अग्रिम ऋण (Loans) देती है। अतः ऐसी संस्थाएँ जो किसी देश के वित्तीय व्यवहार में भागीदार होतो है बैंक कहलाती हैं। बैंकिंग नियमन अधिानियम द्वारा बैंकिग की परिभाषा है - "बैंकिंग से तात्पर्य जनसाधरण से हे शण उपलब्ध करवाने अथवा निवेश के लिए जमा के रूप में धन स्वीकार करना जिसका पुन: भुगतान मांगे पर अपना चैक या ड्राप्ट इत्यादि द्वारा किया जाता है।" अतः जमा राशि स्वीकार करना तथा झृण देता या निकेश कला कैक के दो आवश्यक कार्य हैं जो जनसाधारण के धन के लेन-देन के मध्यस्थ की भूमिका निभाते हैं। साथ ही बा अन्य कई सेवाएँ भी उपलब्ध करवाते हैं जैसे :

- ये संस्थाएँ लोगों से जमा स्वीकार करती हैं तथा उन जमाओं पर ब्याज (Interest) देती हैं।
- ये संस्थाएँ लोगों को ऋण उपलब्ध कराती हैं तथा उन ऋणों पर ब्याज लेने का कार्य करती हैं।
- विदेशी व्यापार में वितीय सहायता उपलब्ध कराती हैं।

बैंकिंग संरचना दो प्रकार की हो सकती है -

1. संगठित बैंकिंग संरचना
2. असंगठित बैंकिंग संरचना

संगठित बैंकिंग व्यवस्था के अंतर्गत भारतीय रिज्जव बैंक तथा वाणिज्यिक बैंकों को रखा जा सकता है। असंगठित बैंकिंग के अन्तरत्त साहूकारों तथा महाजनों (Money Lenders) इत्यादि को रखा जा सकता है जिते देशी बैंकर भी कहा जाता है।

## डिजिटल पर्यावरण में कॉपीराइट संरक्षण : उभरते मुछे <br> नवीन कुमारी

सहायक प्रवक्ता, संस्कृत विभाग टीका राम पी.जी. गर्ल्स कॉलेज, सोनीपत (हरियाणा)

## सारांश

कानून सामाजिक चुनौतियों का जवाब है। कानून प्रतिक्रिया करते समय ऐसी चुनौंतियों का जवाइ सेता है? और इस प्रक्रिया में खुद को विकसित करता है। कानून और प्रौद्योगिकी के बीच संबधधों पर विचा करते मयक्य कॉपराइइट सबसे अच्छा उदाहरण है।

एक ओर प्रौद्योगिकी कॉपीराइट और कॉपीराइट आधारित उद्योगों की जनक थी, दूसरी ओर, प्रयेक नहै तकनीक ने कॉपीराइट-आधारित उद्योगों के लिए एक संभावित खतरा पैदा कर दिया है। परिणामस्वरूप उद्यार ने कला के शोषण के नए रूप बनाने, बाजारों को चौड़ा करने और मुनाफे में वृद्धि करने के मामले में हर गए आविफ्कार को अपने लाभ के लिए रखा है। डिजिटल प्रौौ्योगिकी अंतरराष्ट्रीय स्तर पर क्षेत्र में नवीनतम है। डिजिएत युग वर्तमान सहम्राब्दी की पहचान है जो इंटरेट द्वारा एक और युग की शुरुआत का गवाह है और यह ंकरसन कई मायनों में कॉपीराइट के लंबे और चेकर्ड इतिहास में एक परिभाषित क्षण है।'। डिजिटल तकनीक का कॉपरिएह कायों- इसके निर्माण, प्रसार और संरक्षण पर एक अभूतपूर्व प्रभाव है। डिजिटलीकरण ने संरक्षित कार्यों में हेफरे पुनरुत्पादन और वितरण करना बहुत आसान बना दिया है। डिजिटल सामग्री को आसानी से जोडा, वदला, मिंक्तन और हेरफेर किया जा सकता है। कम कीमत पर कॉपीराइट किए गए कार्यों की सही प्रतियां बनाने में सक्षम कले से, डिजिटल तकनीक वितरण प्रणाली को कमजोर करने और कॉपीराइट कायों के अनधिकृत उपयोग को वढ़ऩ की धमकी देती है।

इंटनेट अनुभव दर्शाता है कि संचार प्रक्रिया में पारंपरिक अभिनेता (सूचना निम्माता, प्रदाता, प्रकाशक, मध्यस्थ उपयोगकता) डिजिटल नेटवर्क वाले वातावरण में नई भूमिकाएँ निभाते हैं। अधिकांश मौडूदा मीडिया के 'ब्रॉडकास्टिंग मॉडल' के विपरीत इंटनेट को एक 'ओपन प्लेटफॉर्म मॉडल' के रूप में संरंचित किया गया है। इंटरनेट पर लेखक पारंपरिक प्रकाशकों के हस्तक्षेप के बिना अपने कार्यों का सतत् रूप से प्रसार कर सकते हैं: लेखक 'प्रकाशक' बन रहे हैं। इसके अलावा, डिजिटल तकनीक उपयोगकर्ताओं को नेटवर्क पर उपलब्ब जानकारी को सक्रिय रूप से खोजने और हेरफे करने में सक्षम बनाती है: उपयोगकर्ता 'लेखक' बन रहे हैं। इसके अलावा पारपरिक मध्यस्थ, जैसे कि विशव्वविद्यालय पुस्तकालय, सूचना प्रदाताओं के रूप में नई भूमिका निभा सकत है: मध्यस्थ भी प्रकाशक बन रहे हैं। भूमिकाओं का यह अभिसरण अंतत: कॉपीराइट और पड़ोसी अधिकार कासे? में अधिकारों के आवंटन की मौजूदा प्रणाली को प्रभावित कर सकता है। इस प्रकार, एक तरह से इंटनेटे न वन कन्वेंशन ${ }^{4}$. के तहत कॉपी-संबंधित और गैर-कॉपी संबंधित अधिकारों की ख़बसूरती से व्यवर्थित, हुर्णापित से

# सतत विकास में महिला शिक्षा की भूमिका <br> सुश्री कविता, डॉ. स्वाति <br> सहायक प्रोफेसर, भूगोल <br> टीका राम पी.जी. गर्ल्स कॉलेज, सोनीपत 

## सारांश

महिलाओं को शिक्षित करना राष्ट्र के सतत् विकास के लिए महत्वपूर्ण है। विकासशील देशों में, गरांकी को कम करने और सतत् विकास को गति देने के लिए साक्षरता और प्राथमिक, माध्यमिक और प्रवंधन शिशिक्ष में लैंगिक असमानता को कम करना आवश्यक है। लड़कियां अब लगभग सभी क्षेत्रों में लड़कों की तुलना में ख्याल में बेहतर प्रदर्शन करती हैं। शिक्षित महिलाएं मानव आवास के भौतिक विकास के लिए योजन-दस्तावेज उपलक्य कराती हैं। इसलिए, पर्यावरण विकास और सतत् विकास में एक प्रणाली को चलाने के लिए शिक्षित महिलाओं को उपस्थिति की आवश्यकता है।

मुख्य बिंदु : महिला शिक्षा, सतत विकास परिचय

शिक्षा को एक बड़ी शक्ति के रूप में देखा जाता है एक ऐसी शक्ति जो न केवल राष्ट्रीय विकास में बल्ति सतत विकास में भी योगदान देती है यह सामाजिक, आर्थिक राजनीतिक या पर्यावरणीय विकास की कुंजी है। सतत विकास को प्राप्त करने के लिए शिक्षा आवश्यक ज्ञान और कौशल के विकास को बढ़ावा देती है। यह आर्थिक कल्याण, सामाजिक समानता और लोकतांत्रिक मूल्यों और बहुत सी चीजों को प्रोत्साहित करती है या बढ़ावा देती हैं। सतत विकास के लिए शिक्षा, लोगों और नागरिकों को यह जानने में सक्षम बनाती है कि पृथ्वी के संसाधनों को कैसे सुरक्षित किया जाए, जो सीमित मात्रा में उपलब्ध है। ई.एस.डी. का उद्देश्य एस.डी के आर्थिक, सामाजिक और पर्यावरणीय आयामों के लिए एक संतुलित और एकीकृत दृष्टिकोण का उपयोग करके वर्तमान और भावी पीढी की आवश्यकताओं को पूरा करने के लिए उन्हें समर्थ बनाना है।

शिक्षित स्वस्थ समाज के निर्माण के लिए नारी शिक्षा अति आवश्यक है अन्यथा पुरुष, स्त्री और समलत सामाजिक सम्बन्धों के बीच बहुत खाई हो जाएगी। सतत विकास प्राप्त करने के लिए हमें महिलाओं और लड़क़ियों के लिए शिक्षा का उपयोग करने के लिए दो तरीकों की आवश्यकता है। पहले यह स्वीकार करना है कि सतता विकास के लिए बुनियादी शिक्षा आवश्यक है। दूसरे विकास में प्राथमिक, माध्यमिक और प्रबंधन शिक्षा शामिल है। यदि व्यवस्था बच्चों, विशेष रूप से लड़कियों और युवतियों महिलाओं को उच्च-गुणवत्ता, सुलभ और स्वीकाए शिक्षा प्रदान नहीं करती है, तो निश्चित रूप से स्थायी रूप से प्रगति नहीं होगी।" 90 के दशक में, 1992 में रियद में पृथ्वी शिखर सम्मेलन के बाद, अपने व्यापक अर्थों में निहित को नए ज्ञान, क्षमताओं, मूल्यों और दृष्टिकोणों क माध्यम से एक स्थायी दुनिया की उपलब्धि के लिए सबसे महत्वपर्ण उपकरणों में से एक माना गया। शिक्षा की अक्सर सुविधा प्रदान करने वाले कारक के रूप में देखा जाता है जो लोगों, विशेष रूप से महिलाओं और लड़िकिण


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Contemporary Trends and Challenges in Global Business Environment

## Department of Economics

April 8-9, 2022

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## CONTEMPORARY TRENDS AND CHALLENGES IN GLOBAL BUSINESS ENVIRONMENT

By:<br>Department of Economics<br>April 8-9, 2022



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# A STUDY ON DIGITAL MARKETING AND ITS IMPACT 

Ms. Nisha Dahiya $\quad$ Sonipat (Haryana) - 131001<br>Assistant Professor, Dept of Commerce, Tika Ram promoting additionally expanding. Online customer is expanding very quickly. Buyer's purchasing behavior is changing and they are more disposed towards advanced promoting as opposed to customary showeasing. The motivation behind this paper is to concentrate on the effect of advanced advertising and how it is important for the purchaser and advertisers. This paper starts with a presentation of advanced promoting and after that its features the modes of computerized advertising, computerized displays and significance of advanced advertising, difference between traditional and digital marketing and also positive and negative aspect of web marketing in present period.

Key Words : Online advertising, Search Engine Optimization, Digital marketing, Promotion.

1. Introduction:- Marketing refers to activities of a company undertake to promote the buying and selling of a product or service. It includes advertising, selling and delivering products or services to consumers or other businesses. Digital marketing means all marketing activities done through internet such as- email, interactive television, websites, mobile communications etc. Digital marketing is a type of direct showcasing that joins consumers with dealers electronically.
Web Marketing term was first instituted in the 1990s. It is also called online marketing, internet showcasing, or web promoting. The major advantage of advance promoting is that advertisers can sell their products or services 24 hours and 365 days, on lower cost with greater efficiency. It helps many to many communications as a result of its extreme degree of connectivity and is for the most part finished to sell products in pertinent, non-public and cost powerful manner.

## 2. Objectives: -

1) Describing the different channels of online marketing.
2) Difference between traditional and digital marketing.
3) Positive and Negative aspects of online marketing.

## 3. Channels of digital marketing: -

In digital marketing, there are various channels that are used by marketers to promote or advertise their products or services. For a marketer, the first main aim is to select the channel of digital marketing that give them maximum return on investment. Here is some list of important online marketing channels are given below:
A. Email Marketing:- Email marketing is the use of email to promote products or services while developing relationships with potential consumers. This channel of digital marketing is simple to understand. In this, marketers used to sell a product using discounts and event adds, increase recognition and direct clients to do their business thorough websites. Various types of emails in marketing used like promotional, informational, Re-engagement emails etc. Email is not a new technology. In fact, it was one of the very first means of online communications. Email marketing helps you to get conversation (selling your product or services), brand awareness and customer loyalty. It is genuinely a great power to construct a community.

# DIGITAL BUSINESS MODELS 

Ms. Monika Kumari<br>Tika Ram PG Girls College, Sonepat

## INTRODUCTION

A digital business model focuses on harnessing digital technologies to create a value proposition. Digital technologies change how value is created as well as change the outcome of innovation. As an example, by attaching sensors to a large wind turbine engineers can create a digital twin and then use this to understand faults in the current design. In this case, digital technologies are tools that provide new ways to innovate. On the other hand, digital innovations can be new product-service systems like a Fitbit watch. Fitbit uses sensors on a physical watch that generate digital data and help people to understand their heart rate, fitness level and track their performance .Because of low cost, global digital infrastructure and the ease with which technologies can be integrated, creating a new and innovative digital business model is within reach of most entrepreneurs. Add to this the no-code movement and you have the ability for most business people to at least create a prototype digital business model.
Digital technologies also present opportunities to identify and realize new and untapped revenue streams, distribution methods and monetization opportunities. Examples of how digital business models change work, home and consumer behavior Products and processes that were once physical are now digital. A newspaper used to be printed overnight and then sent in vans to be sold in newsagents and on streets. Now, the news is digital and fluidly distributed globally in seconds. Likewise, internal processes in a company were once heavily reliant on paper but now digital enables collaborative and social processes, speeding up decisions and saving time.
But, digitalization is much more than this. Trying to track and analyse things when everything was physical was difficult and sometimes just impossible. Digital technologies are interwoven and code is ubiquitous.
Just about everything can be digitized to generate data. Smartphones, interactions on social media virtually anything through sensors. As a result, we are now swamped with data. The growth in IoT devices is massive. By 2025, there 41.6 billion IoT devices will generate over 79.4 ZB .

## Objective

The objective of this special issue is to stimulate research on digital business model and digital transformation and their effects on market and firm outcomes. Together the 5 aspects of many aspects of conceptual model. We were formulate to have papers with different approaches namely papers that 1) are conceptual 2) Analyze empirical secondary data 3) Use experiments 4) Develop an analytical Model 5) Propose and apply new analytical techniques to analyze big data .

## CHARACTERSTICS Of DIGITAL BUSINESS MODELS

- If we focus on the different types of digital business models as they are now we can see how they will change. The diagram below shows the current digital business model characteristics.

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Tel. +442075036418


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Communication; Integrated Marketing Communication; Advertising;
Public Relations; Direct Marketing and Database Marketing; Sales
Promotion/Sponsorships/Exhibitions; Personal Selling; Internet
Marketing; The Future of Marketing Communication; Corporate
Strategy; Advantages and Disadvantages; Advantages;
Disadvantage; Policy Implications; Virtues of Corporate Life
3. Corporate Social Responsibility in Business Management

Introduction; Corporate Social Responsibility; Corporate Citizenship; Corporate Social Performance; Social Responsiveness;

Social Responsibility and Business Ethical Behaviour: Corporate Conscience Formation and Management by Ethics: Myths about Business Ethics: Ethics Matters in Business: Levels of Business Ethies: Ethics of Sales and Marketing

## 4. Corporate Media and Planning Management

Propaganda Model; Watchdog Journalism; Alternative Media; Propaganda Model; The Filters; Applications; Criticism; Media Lens; Independent Media Centre; Content and focus; Organizational Structure: Local; Reputation; Controversy and Criticism; Servers Scizures: Assaults on Journalists; Corporate Media Planning Management; Newspaper Media Advertising; Buying Newspaper Marketing Media Space; Magazine Marketing Media; Radio Advertising Media; Television Marketing Media; Vital Element; Direct Mail; Specialty Advertising

## 5. Corporate Capital Management

The Corporate Firm; The Sole Proprietorship; The Partnership; The Corporation; A Corporation by another Name...; Control of the Firm; Corporate Social Responsibility; Corporate Finance; Capital Investment Decisions; Corporate Finance India; The Financing Decision; The Dividend Decision; Corporate Strategies Management in Accounting; Risk Management; Risk Dynamics; Risk Mitigation; Value-at-risk; The Role of Judgement; Mutations in Financial Markets; Exchanges; E-trading; Banking and IT Developments; Security Concerns; Types and Sources of Capital; Borrowing Working Capital; Borrowing Growth Capital; Borrowing Permanent Equity Capital; Statements, Revenue and Expense

## 6. Product Decisions and Marketing Management

Product Marketing; Branding Decisions; Brand Names and Brand Marks; Advantages of Brands; Branding Strategy; Managing Product Movement; Trade-off Analysis: Service-Level vs. Cost; Ordering and Inventory Management; Product Storage; New Product Development; History; Types and Sources of New Products; New Product Development Process; Factors Influencing New Product Development; Improving Speed, Efficiency, and Quality; Product and Marketing Mix Development; Managing Existing Products; Developing New Products; Categories of New Products; How New Products Are Obtained; New Product Development Pocess; Customer Product Packaging; Distribution Packaging; Categories of Consumer Products; Categories of Business Products; Components of a Product; Key Product Decisions; Functional Benefits; Psychological Benefits; Managing Products Marketers; Product Management Responsibilities; Price Decision; Questions Involved in Pricing; What a Price Should Do; Terminology; Pricing Objectives; Meaning of Price; Relative and Nominal Price; Confusion between Prices and Costs of Production; Meaning of Price and Capacity; Importance of Prices in the Economy; Price Determination in Theory; Nature of Pure or Perfect Competition; Market Price under Pure or Perfect

Competition; Pure or Perfect Competition Is Mythical; Market Price under Monopoly; Normal or Workable Competition; Importance of Price; Strategic Pricing; Marketing Strategy and the Marketing Mix; Estimate the Demand Curve; Calculate Costs; Environmental Factors; Price Discounts; Promotional Pricing; Nine Laws of Price Sensitivity; Approaches; Pricing Tactics; Pricing Mistakes; Pricing Strategy versus Tactics; Price Determination

## 7. Bond Policy and Valuation

Debenture; Attributes; Corporate Bond; Types; Government Bond; Risk; Municipal Bond; Types of Tax-exempt Bonds; Stock Valuation;
Fundamental Valuation Techniques; Market Value Added; Bond Valuation; Concept; Bond Pricing; Yield and Price Relationships; Price Sensitivity; Extensions: More Sophisticated Bond Pricing Models

## 8. Corporate Governance of Banks

Theory vs. Evidence; Private Market Regulation; Principal Agent Conflicts; Control Mechanisms; Effective of Market Control Mechanisms; Corporate Behaviour; Distressed Banks; Other Banking Studies; Subordinated Debt; Requirements for Market Discipline; Action; Active Money and Capital Markets and Rating Agencies; Awareness of Vulnerabilities; Corporate Accounting Standards; Transparency; Market Discipline of Bank Risk; Historical Experiences; Institutional Features of Free Banking; The "Invisible Hand" in Free-Banking Theory; The Free-banking Experience in Scotland; Scottish Banking: 1695-1845; A Successful Experience with Market Discipline?; A Centralized System; Stability and Optimality in Operations; Scottish Free Banking Was Not Laissez-Faire Banking; The Free-banking Experience in the United States; American Free Banking Laissez-Faire Banking?; "Wildcat Banking" or Successful "Market Discipline"?; The Suffolk Banking System; Unregulated Trusts in New York


[^0]:    Contemporary Issues in Commerce \& Economics in context of Indian Economy

[^1]:    Contemporary Issues in Commerce \& Econon in

